







Capabilities Statement

www.applesoftmed.com

Applesoft Medical Solution is a consultative medical supply company serving patients, caregivers, healthcare providers, healthcare facilities, and the community in general. Applesoft Medical Solutions distributes Durable Medical Equipment, Nutritional products, and Wound Care technology that promotes optimal health and healing. Applesoft Medical Solutions works in collaboration with healthcare providers to ensure that the right solutions are matched with the right patients, for the right amount of time. Applesoft Medical Solutions is capable of being an exceptional partner in the community to healthcare entities to promote optimal health through education, prevention, and compassionate care.



Core Competencies

Medical & Dental Supplies

- **Hospital Equipment and Supplies**
- Surgical and Medical instruments
- **Wound Care Supplies**
- **Wound Care Dressing**
- **Negative Pressure Wound Therapy** (NPWT)
- **Hospital Bed Frames**
- Low Air Loss, Mattresses
- **Durable Medical Equipment**







Differentiators

✓ A consultative approach to choosing medical equipment by utilizing 25 years of experience as a Registered Nurse and Family Nurse Practitioner.



NAICS & PSC Codes

423450: Medical, Dental & Hospital Equipment and Supplies Wholesalers

339112: Surgical and Medical Instrument Manufacturing

339113: Surgical Appliance and Supplies Manufacturing

6510: Surgical Dressing Materials

6515: Medical and Surgical Instruments, Equipment and Supplies

6525: Imaging Equipment and Supplies: Medical, Dental, Veterinary

6530: Hospital Furniture, Equipment, Utensils, and Supplies

6640: Laboratory Equipment and Supplies





Corporate Data

CAGE: 986L4

UEI: Z7AKZTPCGMJ8

Gov. Business POC: Kalvin Hinton

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Work Area: National

Certifications: SDVOSB, HUBZone

Past Performance

Major Customers:

- Lifecare of America Nursing Homes
- Lifecare Longterm Extended Care Hospitals
- Kindred Longterm Extended Care Hospitals
- **VA Hospital Dallas**
- **VA Hospital Memphis**
- VA Hospital Birmingham Alabama
- VA Hospital Mobile Alabama
- VA Hospital Biloxi Mississippi
- **Select Specialty Hospitals**
- Noland Longterm Extended Care Hospitals
- **Healthsouth Hospitals**
- VA Hospital Nashville TN

Products Sold:

- **Hospital Bed Frames**
- **Patient Lifts**
- **Hospital Mattresses**
- **Group 3 Therapy Surfaces**
- **Specialty Mattresses**
- Welch Allyn Patient Monitors
- **Hospital Furniture**